



TAP AIR PORTUGAL

TAP Air Portugal Company Overview

September 2025

Background to the Potential Transaction & Communication

- **TAP Air Portugal is the world's leading airline between Europe and Brazil, and the leading operator in Portugal with a 46% market share at Lisbon Airport⁽¹⁾**
- **This document and the information therein are provided in the context and terms of the reprivatisation process approved by the Portuguese Republic's Decree-Law No. 92/2025 of August 14th and detailed by the Portuguese Government's Resolution of the Council of Ministers No. 141-B/2025 of 22nd September regarding the reprivatisation of a stake in the share capital of TAP – Transportes Aéreos Portugueses, S.A. ("TAP Air Portugal" or "TAP")**
- **The reprivatisation of TAP will pursue a transaction of up to 49.9% of the share capital of TAP:** direct sale of up to 44.9% to an investor, whether national or foreign, individually or as part of a consortium, and an additional 5% share offer to employees of TAP (and of other companies that are in a control or group relationship with TAP)
- **Procedural clarification questions as part of the Pre-Qualification Process Phase should be directed to tap-reprivatizacao-2025@parpublica.pt.** Further information on the potential transaction can be found at <https://www.parpublica.pt/index.php/tap>. Additional public information on TAP, including Annual Reports and summary Interim Accounts, can be found on its official website (www.tapairportugal.com)
- **Bank of America Europe Designated Activity Company and Caixa – Banco de Investimento, S.A., together with Uría Menéndez Abogados, S.L.P., Sucursal em Portugal, are acting, respectively, as financial advisers and legal adviser to Parpública, acting on behalf of the Portuguese State, and the Portuguese Government in connection with the potential transaction**
- **On 8th November 2024, TAP S.A. acquired from SIAVILO the shares representing 100% of the share capital of Portugália.** The Group's consolidated perimeter was further modified on 21st January 2025 and 9th April 2025, with the acquisition from TAPGER of 100% and 51% of the share capital of UCS and Cateringpor, respectively. These reformulations of the Group's consolidation perimeter resulted in significant changes to the financial statements
 - Figures presented for FY 2024 include only the last two months of Portugália's activity for the year with prior FY results not restated
 - Figures for Q2'24 have been presented on an unaudited proforma basis to ensure comparability with Q2'25 figures

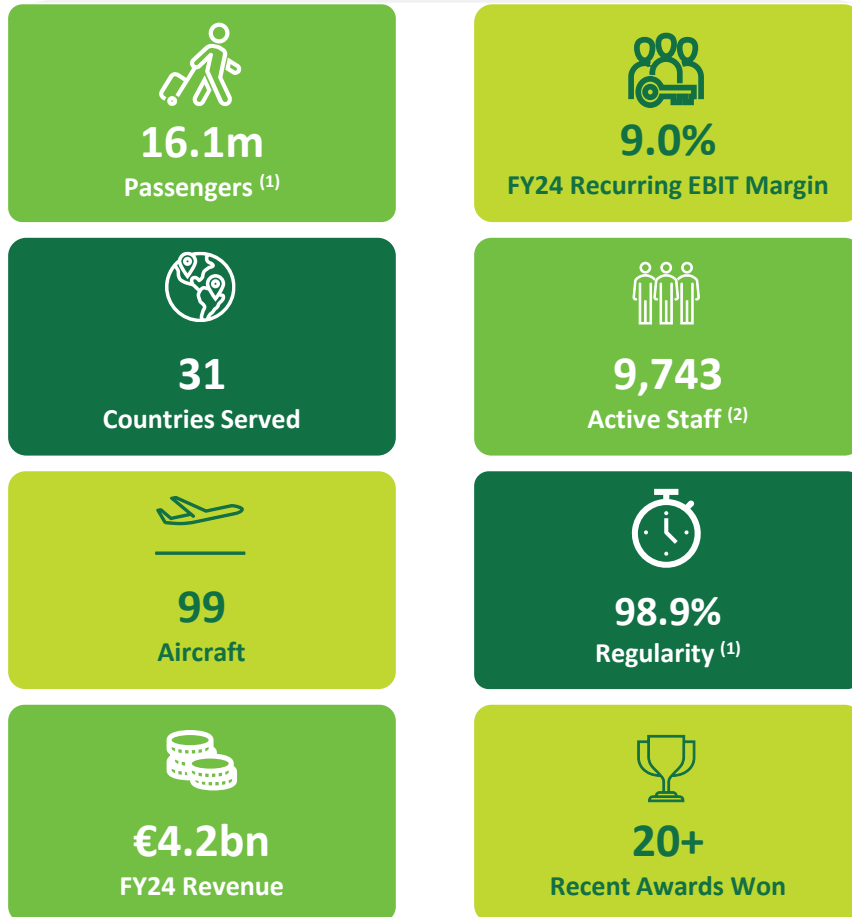
(1) Based on share of 2024 seats.

Portuguese Government Key Objectives for the Reprivatisation

Objectives		
	Recover recent investment by the Portuguese State	Maximise the valuation received for the current TAP perimeter to recover the €3.2bn injected into the company ⁽¹⁾
	Reinforce aviation and engineering capabilities, as well as enhance strategic routes	Enhance TAP's role as a key provider of highly skilled jobs in aviation, engineering and maintenance, whilst sustaining essential domestic and international routes (e.g. Portuguese-speaking destinations)
	Value and grow TAP with private investment	Partner with a financially strong and experienced private investor that is capable of investing in TAP and unlocking its full potential, whilst enhancing TAP's competitiveness and long-term sustainability
	Maintain TAP brand with headquarters and management in Lisbon	Preserve TAP's well-established identity as Portugal's flag carrier with the development of a sound industrial plan and strategic routes
	Create synergies with reference investor to increase competitiveness	Develop and monetize initiatives by partnering with a reference investor to create value for TAP through operational efficiencies, network integration, economies of scale and cost savings

(1) Including €600m of Covid-19 compensation which is non-refundable.

TAP Air Portugal: Key Highlights



A Transformed Proposition



Successful operational turnaround, laying the foundation for **sustainable profitability** supporting EBIT margin recovery



Re-focused network, with 50%+ of ASKs deployed to the Americas utilising capabilities of the A321LR to offer services from Portugal to North America's East Coast and Northern Brazil, with TAP being **the leading operator between Europe and Brazil**



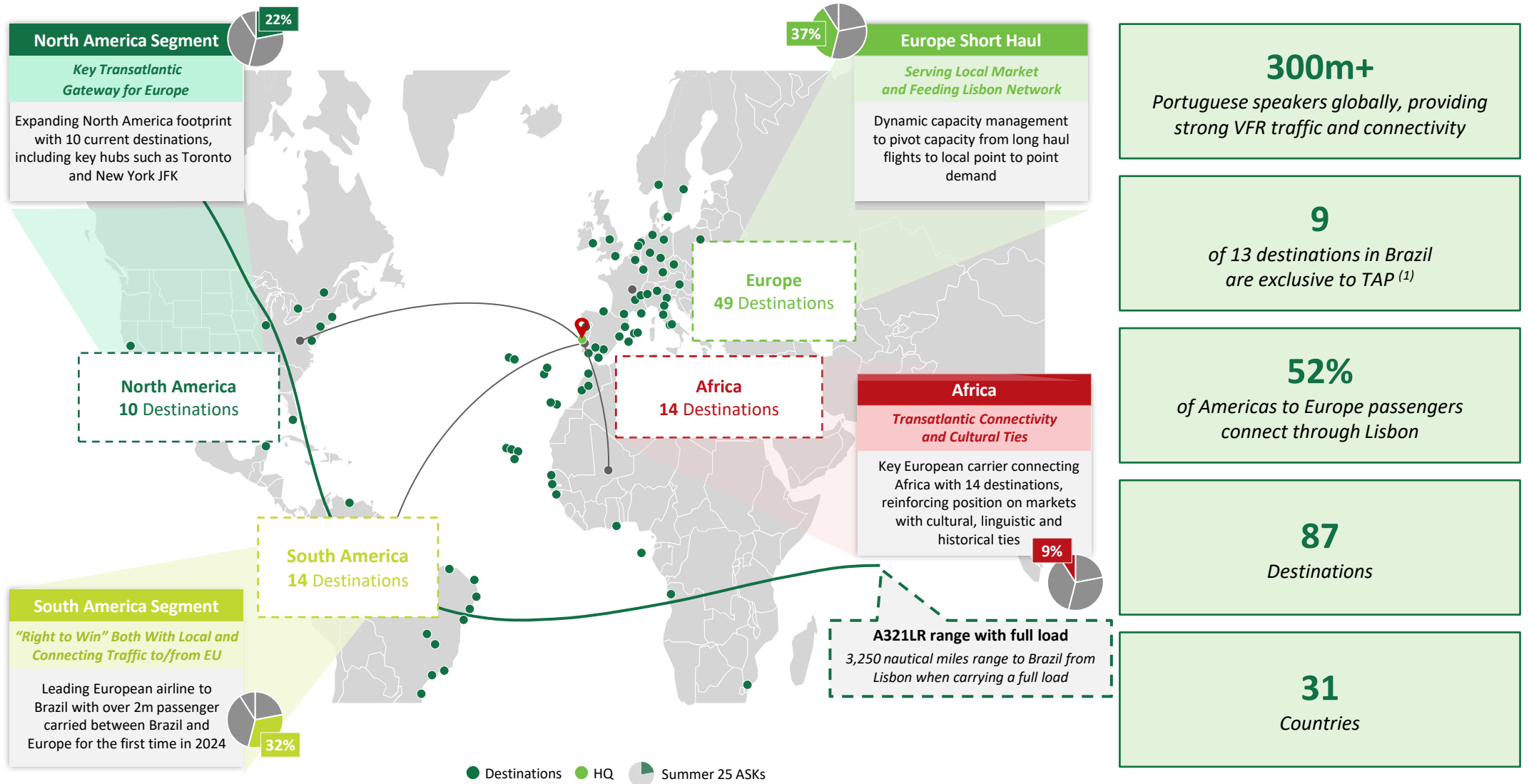
Network strategy underpinned by attractive, modular fleet, consistently operating one of the youngest fleets in the world with **75% of Airbus aircraft expected to be next-gen models** by the end of 2025



Revamped customer experience, brand identity, digital experience, off-and on-board offering with proven improvement in **customer satisfaction scores**

A unique opportunity to invest in the Portuguese national carrier performing a vital role connecting Europe and the Americas

Overview of Routes & Network Strategy

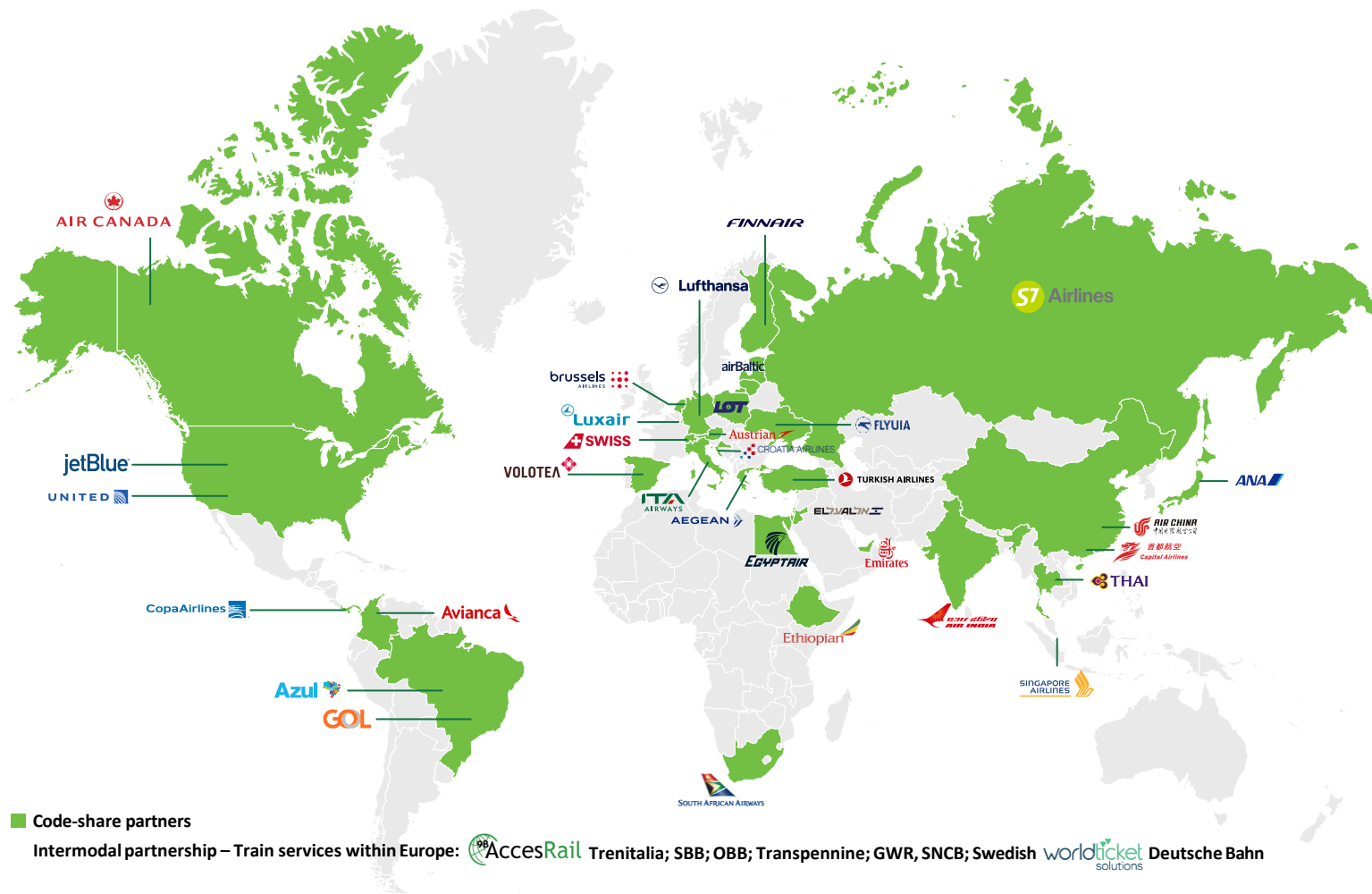


Strong network positioning providing connectivity to strategic routes and Lusophone communities with optionality to accelerate growth from Oporto

Source: Company information.

(1) Refers to destinations in Brazil served exclusively by TAP from Europe including both direct flights and those with a commercial stop.

Strategic Partnerships Enhance Network Reach

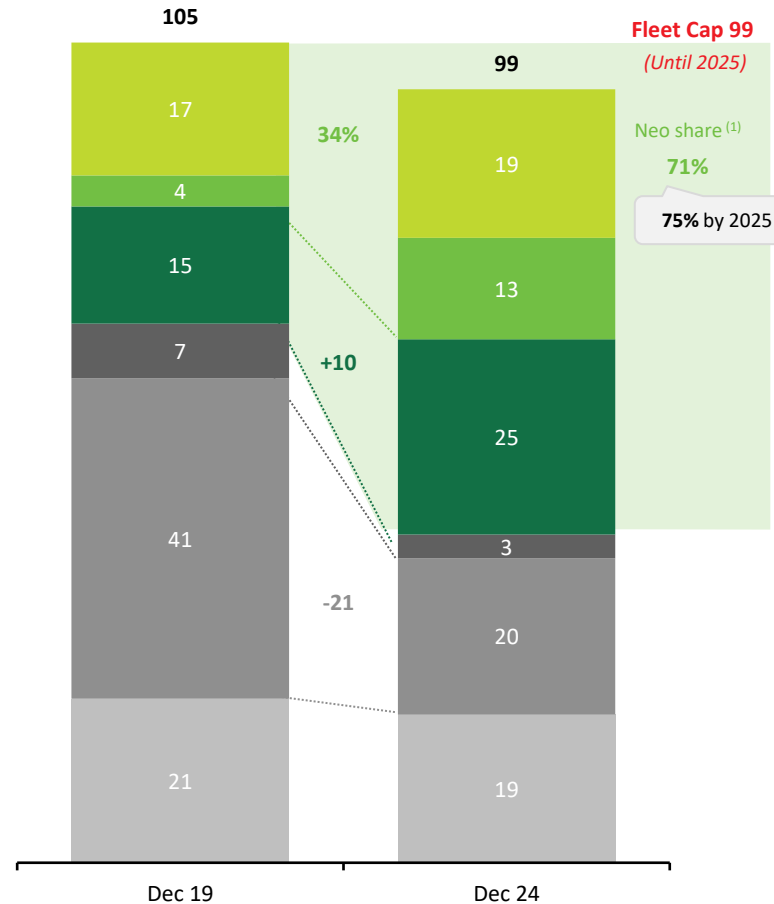


-  **200**
Access to additional destinations worldwide through codeshare agreements and relationships
-  **36 ⁽¹⁾**
Code-share partners of which 20 are Star Alliance
-  **+100 ⁽²⁾**
Interline partners
-  Access to **34** Brazilian cities through various partnerships

TAP is part of a broad network of global partnerships enhancing connectivity and providing network flexibility

A Modern and Well-Invested Fleet

A330 NEO	A330 NEO 
A321 LR	A321-LR 
A320 NEO	A320 NEO 
	A321 NEO 
A330 CEO	A330 CEO 
A320 CEO	A319 
	A320 CEO 
	A321 CEO 
Regional	E195 
	E190 



9.3 years

Average Age of Airbus Fleet ⁽²⁾

\$2,300 - \$7,000⁽³⁾

Average reduction in fuel costs per transatlantic flight (vs. other European airports) due to strategic position of the Lisbon network

9

Next-gen aircraft to be brought into operation in 2026, phasing out older, less fuel-efficient models

TAP's In-house Maintenance Division
is a key differentiator in managing upkeep of its fleet

Ongoing fleet modernisation driving enhanced customer proposition and incremental efficiency savings from shift to NEO aircraft

Reshaping the Customer Experience

Key Initiatives



Improved Ground Experience with the new Non-Schengen Lisbon Lounge supported by new CLA's to enable greater crew flexibility during disruptions



Customer-facing operations strengthened by integrating Airport Services into the Customer organization and a dedicated Customer Experience team at Lisbon Airport



Enhanced Digital Experience & Security through launch of a new website and App



Upgraded onboard experience with new business class menus created by Local Star Chefs featuring high-quality Portuguese cuisine



Customer satisfaction scores improving across all touchpoints, with overall NPS increasing by 6 points in H1'25 vs. H1'24



Increased Brand Goodwill on social media, with positive sentiment rising from 32% in 2023 to 74% in 2024

TP AIR PORTUGAL
MILES&GO

100+
Program Partners

Revamped loyalty program with
new partnerships and
introduction of new tiers

Industry Recognition and Awards



2024 Europe's and World's Leading Airline to South America & Africa



1st Safest European Airline, 2025

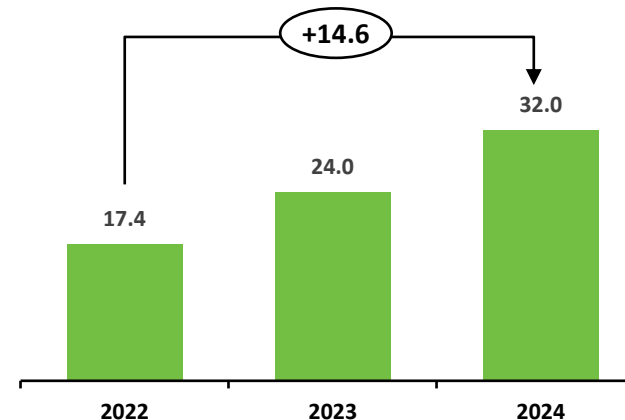


2025 Four Star Major Airline



2024 Best Stopover program (6th consecutive edition)

Proven Improvement in NPS



Area		2024 vs 2023
	Punctuality	+10
	Entertainment	+9
	On board Wi-Fi	+23
	Check in	+7
	Boarding	+8

Enhanced product proposition and loyalty engagement driving incremental RASK improvement and customer stickiness

Transformed Financial Profile

Key Elements of the Restructuring Plan

Operational Initiatives

- Corporate structure focused on **core airline business**
- Capacity Adjustment:** Fleet rightsizing, network optimization
- Tactical network planning** with deployment of capacity on routes with strongest demand: focus on **transatlantic connectivity**
- Robust labor agreements** ensuring flexibility and availability of staff

Financial Initiatives

- €3.2bn⁽²⁾ of cumulative State Support**
- Revenue Enhancement:** Passenger revenues, marketing & sales, other revenues
- Ancillary operating income** driving a more resilient and diversified top line
- Operating Cost Improvement:** Leasing negotiation, third party costs, labor restructuring
- Balance Capital Structure:** New shareholder structure with focus on TAP SA, decision to divest from ME Brasil

Disciplined Capacity Deployment

ASK (%)

2019

2024



North America Europe Short Haul South America Africa

Focus on Unit Cost Management

CASK (€ Cents)

EU FSCs Avg.⁽¹⁾

+22%

+17%

6.18

7.20

2019

2024

Strong Unit Revenue Progression

PRASK (€ Cents)

EU FSCs Avg.⁽¹⁾

+16%

+30%

5.49

7.13

2019

2024

Strong Recovery in Profitability

Recurring EBIT⁽²⁾ (€m)

% Margin

1.6%

9.0%

53

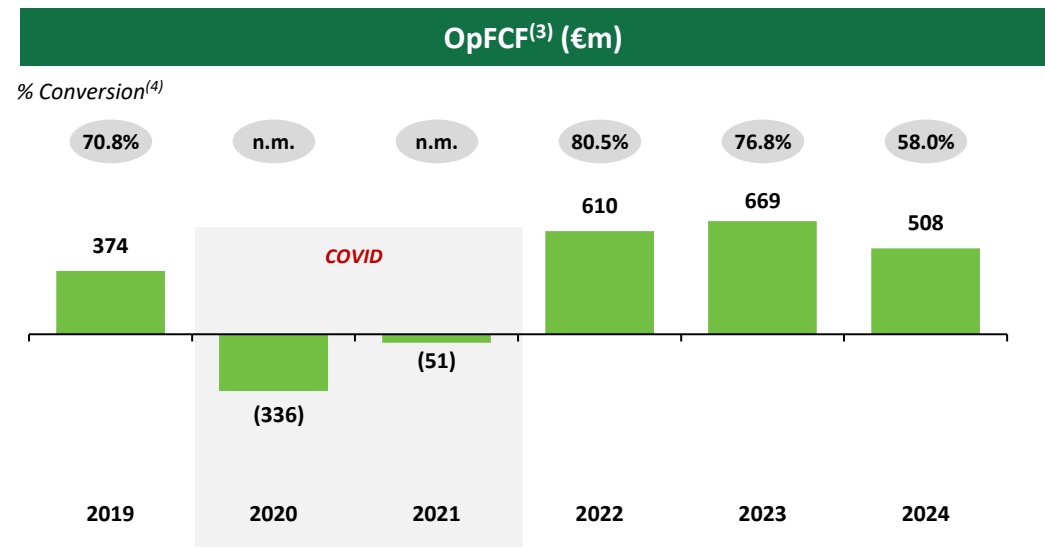
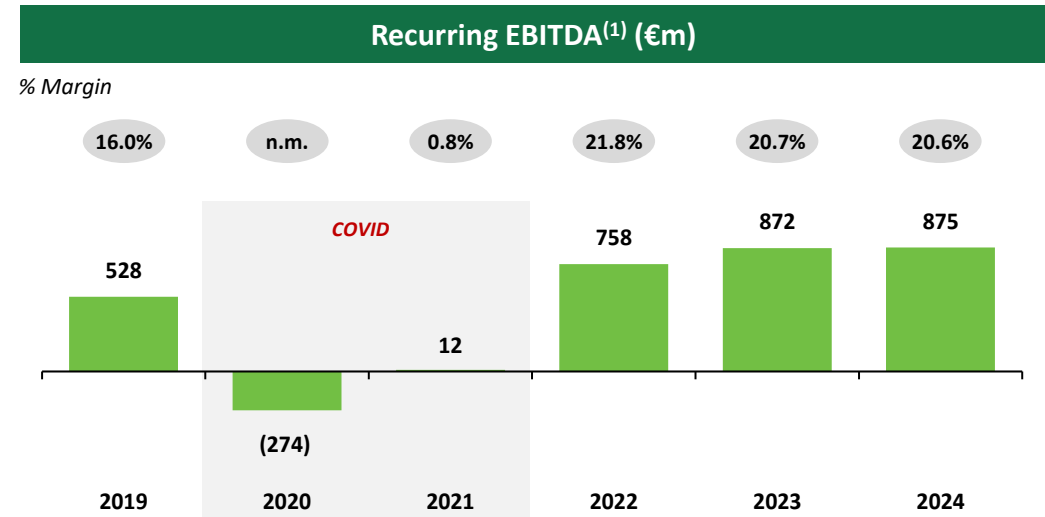
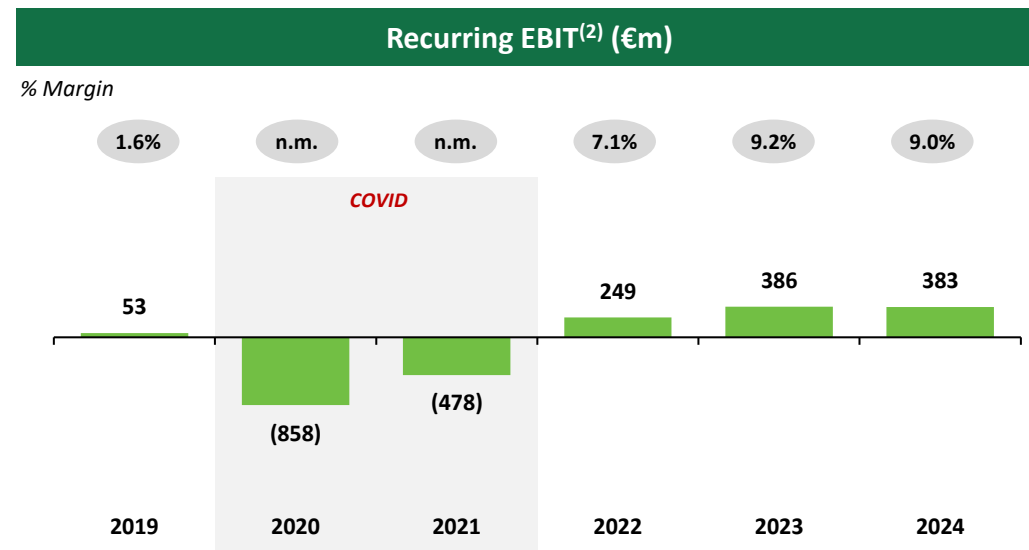
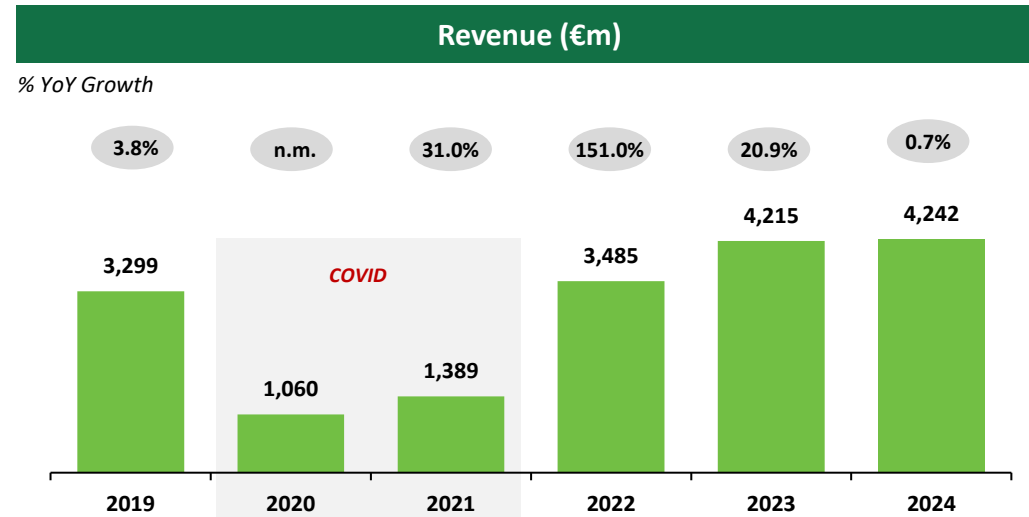
383

2019

2024

Restructuring Plan initiatives have yielded a significant uplift in revenue and cost performance

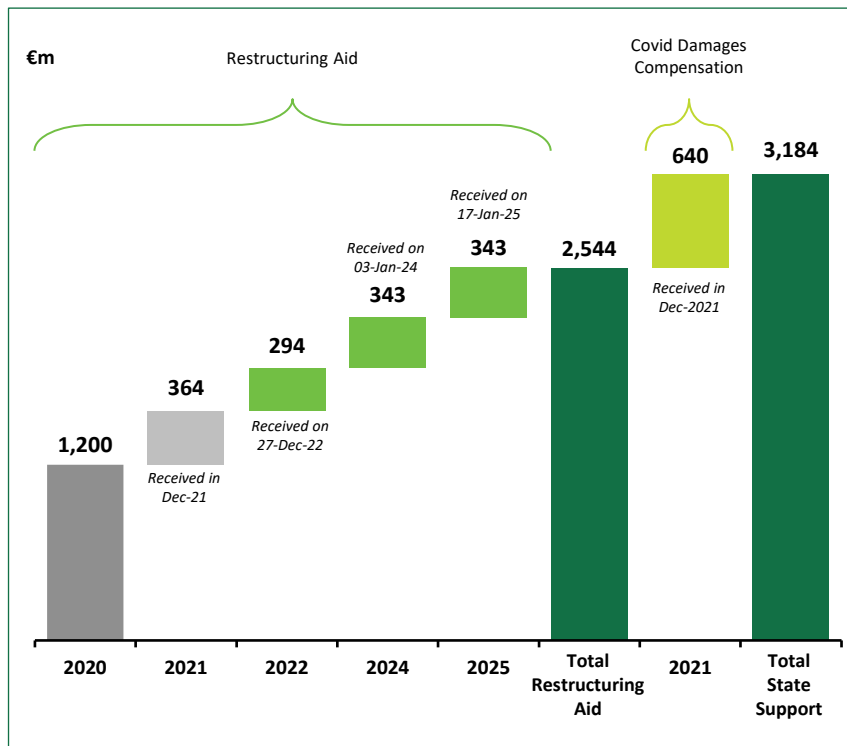
Historical Financial Performance



Delivering Sustainable Profitability

Solid Financial Structure

Phasing of State Support



- **2020 Tranche:** €1.2bn covid-rescue loan received in 7 tranches between 17-Jul-20 and 30-Dec-20 and converted into equity in Dec-2021 as part of the approved €2.5bn Restructuring Aid package
- **2021 Tranche:** €364m capital increase in the context of the restructuring plan and €640m of Covid Damages Compensations received (non-refundable)
- **2022-2025 Tranches:** €980m capital increase subscribed on 27-Dec-2022 as part of the Restructuring Plan

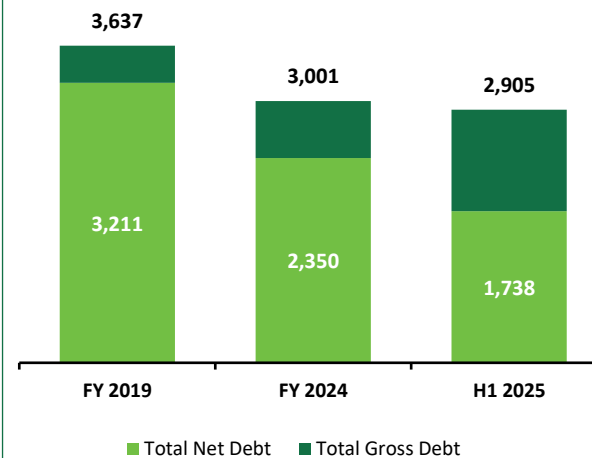
Reduced & Stable Leverage

Net Debt / Recurring LTM EBITDA⁽¹⁾

5.2x 2.6x 2.2x

IFRS 16 Operating Leases (€m)

2,278 1,599 1,355



- Leverage improved slightly, with Net Debt / EBITDA decreasing to 2.2x, reflecting the impact of the capital markets transaction completed in Q1
- Gross debt decreased €97m, reflecting impact of ongoing lease liability repayments and USD devaluation, offsetting €200m additional senior notes issued in Q1
- 69% of financial debt is fixed rate

Credit Rating and Premium Improvement

Credit Premium Improvement ⁽²⁾

+ 407bps

Senior Notes 2019-2024 vs. Senior Notes 2024-2029 (March 2025)

S&P Global Ratings Moody's INVESTORS SERVICE

Current

BB-
Stable
Outlook

Ba3
Stable
Outlook

2019

BB-

B2

- Upgraded by both credit rating agencies in October 2024 and again by Moody's in July 2024, remaining stable
- Credit rating restored, with Moody's rating above 2019 levels

Optimised financial structure with stable leverage and increased debt maturity

Source: Company information.

(1) Net Debt / Recurring LTM EBITDA = Net financial debt + Lease liabilities without purchase option – Brazil flown receivables & other cash equivalents / Recurring EBITDA trailing 12 months.

(2) Spread between TAP senior notes' Yield to Maturity vs. German Bund.

Current Trading: Q2'25 Highlights & Outlook

Q2'25 Current Trading

- **Revised group structure** completed and **consolidated to ensure focus on core strategy**
- **Network strengthened & diversified** with new routes launched, particularly at focus cities (non-Lisbon gateways)
- **Q2 revenues up +2%** driven predominantly by growth in passenger revenues with improved load factor (+2.3 p.p.) on higher capacity (+5%) and the Easter shift almost offsetting Q1
- **Solid Q2 operating results**, with recurring EBITDA & recurring EBIT margins at 23% & 12% and a solid cash position, supported by execution of the third capital tranche (€200m senior notes offering in Q1 2025) and adjusted free cash flow generation
- **Positive Q2 net income of €38m** in spite of FX losses which reduced the ability to fully offset Q1 losses
- **Solid financial structure** underpinned by strong liquidity and stable leverage

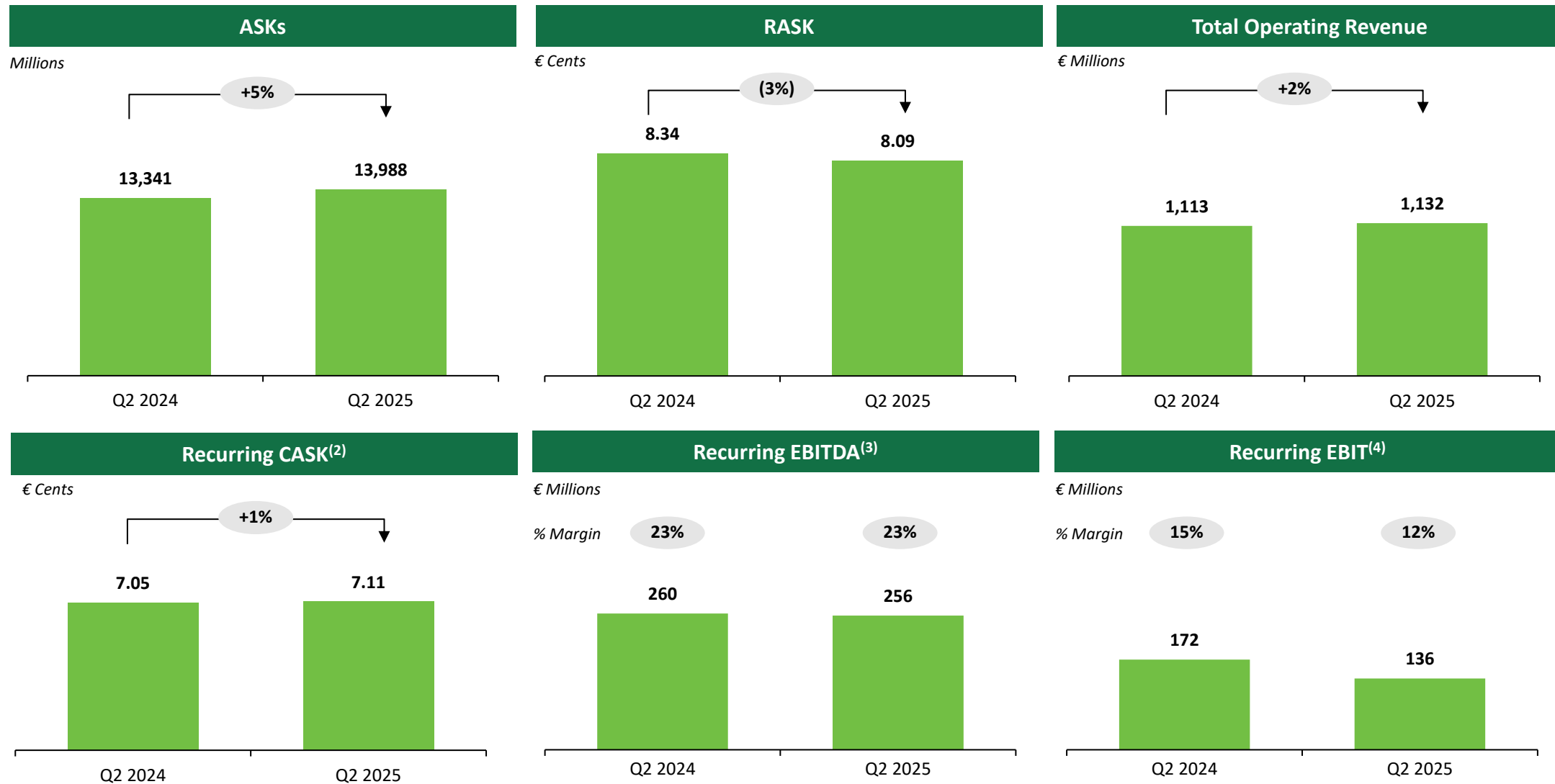
FY'25 Outlook

- **Forward bookings remain broadly in-line with previous year** despite capacity increase & noticeably shorter booking windows
- **Competitive pressures remaining in key markets**, maintaining pressure on yield evolution
- **Focus on best-in-class revenue streams in core markets**, through stronger load factors, leveraging unique network & geographical advantages to maintain market leadership
- **Fleet modernization remains on track** with three additional Airbus NEOs due by year-end, despite delivery delays
- **Consistent strategic focus:** reinforce core network to create a sustainable financial carrier, with reliable and efficient operations

Positive Q2 performance supporting H1'25 operating results offsetting Q1 challenges

Current Trading: Q2'25 Performance

Q2'24 presented on proforma basis⁽¹⁾



Increased Q2 capacity combined with Easter shift supporting H1'25 recovery

Key Investments Highlights



Notice to Recipient

This document (the “Document”) is being issued by Parpública - Participações Públicas (SGPS), S.A. (“Parpública”), and is being distributed through Bank of America Europe Designated Activity Company and Caixa – Banco de Investimento, S.A. (jointly, the “Financial Advisors”), in the context of the process of the reprivatization of the share capital of TAP - Transportes Aéreos Portugueses, S.A. (“TAP Air Portugal” or “TAP”) further to Decree-Law no. 92/2025, of 14 August (Decreto-Lei n.º 92/2025, de 14 de agosto, que aprova o processo da primeira fase da reprivatização do capital social da TAP) (the “Transaction”). Any person accessing this document is deemed a “recipient”. The recipient agrees to be bound by the terms of this disclaimer.

This Document is being issued merely for information purposes to assist the recipient in deciding whether it wishes to proceed with a further investigation of the potential Transaction, but it is not intended to form the basis of any investment decision to proceed with the potential Transaction. This Document does not constitute an offer or recommendation to proceed with the potential Transaction or for the sale or purchase of securities or any of the businesses or assets described herein.

The information in this Document does not purport to be comprehensive and has not been independently verified. No representation or warranty, expressed or implied, is or will be made and no responsibility or liability is or will be accepted by Parpública, the Financial Advisors, the Portuguese State, TAP or any of their related parties and personnel or any of their advisors (each a “relevant entity” and jointly the “relevant entities”), as to or in relation to the accuracy or completeness of this Document or any other written or oral information made available to the recipient or its advisors. Any such liability is expressly disclaimed. No person has, nor is held out, as having any authority to give any statement, warranty, representation or undertaking on behalf of any relevant entity in connection with a potential Transaction.

Forward-looking statements and other information and opinions contained in this Document speak only as of the date of this Document and are subject to change without prior notice. All relevant entities expressly disclaim any obligation or undertaking to release any update of, or revisions or corrections to, any such statements, information or opinions, regardless of whether they are affected by any change in events, conditions or circumstances on which such statements, information and opinions are based on.

Any forward-looking statements contained in this Document are subject to a number of factors and uncertainties that could cause actual results to differ materially from those described in the Document. In light of the risks and uncertainties surrounding the businesses, any recipient understands and accepts that the relevant entities cannot and do not assure that the forward-looking statements contained in this Document will be realized, and the recipient is cautioned not to put reliance on any forward-looking information.

No information set out in this Document or referred to in such other written or oral information will form the basis of any contract and neither the issuance of this Document nor the access thereto by the recipient shall be taken as any form of commitment on the part of any relevant entity to proceed with any transaction.

This Document is made available for information purposes only and on the understanding that it will only be used for the purposes set out above. No relevant entity gives any undertaking to provide the recipient with access to any additional information or to update this Document or any additional information or to correct any inaccuracies which may become apparent. No relevant entity is under any obligation to indemnify or compensate in case of termination of the procedure for the potential Transaction.

The Financial Advisors are acting solely for Parpública in connection with this Document and the Transaction contemplated herein and no one else and, accordingly, will not be responsible towards any other person for providing the protections afforded to their clients or for advising any person in relation to this Document or the transactions contemplated herein. In particular, the receipt of this Document by a recipient is not to be taken as constituting the giving of investment advice by any of such advisors to any such person.

By accessing this Document, the recipient acknowledges that it is able to receive this Document without contravention of applicable legal requirements of any jurisdiction in which it resides or conducts business and where distribution of this Document is restricted by law. No relevant entity accepts any liability to any person in relation to the distribution or possession of this Document in or from any jurisdiction.